

NOTICE FOR EXPRESSIONS OF INTEREST



The National President of the Association of Actors of the Banana-Plantain Sector in Cameroon (BPSC) informs all Cameroonians aged 21 and above that in the urgent need to professionalise the banana-plantain value chain and to achieve the annual production targets of 10,000.000 (ten million) tonnes of banana-plantain set by the SND 30 to accelerate the competitiveness of banana-plantain products and by-products in order to effectively implement the import-substitution concept; that the BPSC launches the recruitment of new members (natural persons or legal entities) who will benefit from repayable financing available at a preferential interest rate over a period of 01 to 08 years with a deferment based on the agricultural campaign through a personalised face-to-face and remote incubation lasting a maximum of 2 months "special banana-plantain value chain" at the BPCS's Fertile Ground Training Centre located in Kribi, Ocean Division, South Region.

OUT OF ECONOMIC PATRIOTISM, BECOME A MEMBER OF THE FBPC...

A/ LEVEL OF FINANCING AVAILABLE TO CO-OPERATIVES, CIG, ASSOCIATIONS, EIG, SARL, SA, DEVELOPMENT COMMITTEES, TONTINES, AMICALES, MUTUAL COMPANIES

- 1) From **10,000,000 FCFA** to **50,000,000 FCFA** incubation cost: **2,500,000 FCFA**
- 2) From **50,000,000 FCFA** to **250,000,000 FCFA** incubation cost: **7,500,000 FCFA**
- 3) Payable in two instalments into our accounts at UNICS Plc 2nd category microfinance (including a business trip and the signing of commercial contracts in Nigeria/Gabon/Guinea Equatorial/Congo...)

B) Funding sources :

- Fund to facilitate credit supply for the development of agricultural value chains endowed with nearly **22 billion FCFA** ADB financing decree N°025/CAB/PM of 22 March 2023.
- Law N°2022/020 of 27 December 2022 on the finance law for the implementation of a guarantee for the portfolios of the State of Cameroon eligible for agricultural SMEs endowed with nearly **CFAF 200 billion**.

C/ Incubation programmes with technical and economic training and financing offered to project leaders:

- Production of high-yield, quality plantain seedlings;
- Production of fresh plantain bananas for the local and export markets;
- Production of quality plantain chips;
- Production of plannable/infantile plantain flour;
- Production of red wine, whiskies, juices, cognac, beers, etc. from plantain pulp.
- Production of textiles and paper from the pseudo trunks of the banana plantain;
- Production of biological charcoal and biofuel from plantain pulp and waste.

D/ Incubation methodology:
IYA Accelerator by ITA

E/ Post-financing methodology:
Contract farming

F/ INSTITUTIONAL PARTNERS FOR INCUBATION AND SPECIAL FUNDING FOR THE PLANTAIN VALUE CHAIN

- Ministry of Agriculture and Sustainable Development;
- Ministry of Finance;
- Ministry of the Economy, Planning and Regional Development;
- Ministry of Small and Medium-sized Enterprises, Social Economy and Handicrafts;
- South regional council.

G/ INCUBATION, FINANCING AND RISK-SHARING SYSTEM FOR SPECIAL BANANA PLANTAIN VALUE CHAIN CREDITS

FBPC: commercial assistance and securing of markets through national and international commercial contracts, varietal traceability, labelled products, provision of agricultural land, digital marketing, moral and joint guarantee; establishment of relations with first-rate commercial banks, mutual guarantee fund.

ITA: capacity building in the value chain, operational management of an agri-business, preparation and certification of business plans, technical assistance, networking, assistance in setting up and equipping industrial processing units.

PDCVA: strategic support.

PNDCF: technical and economic training.

CENEEMA: mechanisation of agricultural work with heavy machinery, parcelling, opening of harvesting tracks.

D'FARMA VENTURES LTD: quality control, purchase of plantain bunches by KG.

Royal Onyx insurance Cie: agricultural insurance, health insurance, credit insurance, agricultural machinery insurance, agricultural heavy engines insurance.

2e grade microfinance UNICS Plc: free account openings for BPSC members, credit lines, depreciable accounts, overdrafts, campaign credit, free financial education capacity building.

Fertile Ground: training in the use and supply of bio-fertilisers, soil analysis, free provision of an irrigation system for BPSC members' farms of 10ha or more, provision of greenhouses for nursery growers.

ASN: guarding nurseries, plantations and processing units with dogs.

PRODERU: pre-incubation and post-financing support.

EXOTIC GROUP: International distribution of banana plantains, quality control, geolocalisation.

Global Intellium: research and development.

4PBALLER: Master Mind on personal development.

ITRAFIE CBC/Capital Investment Cameroun: leasing of international bank guarantees, financing for the setting up of industrial production units for fabrics, shoes, handbags, paper made from pseudo-trunks and banana-plantain waste.

CAMEROON'S BANANA-PLANTAIN INDUSTRY, SERVING THE snd 30 !!!

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Signed **TONY OBAM**
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